

## Pre Closing For Network Marketing Yes Decisions Before The Presentation

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collectors. The first decision.

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## **?Pre-Closing for Network Marketing: "Yes" Decisions before ...**

Pre-Closing for Network Marketing Instead of selling to customers with facts, features and benefits, let's talk to prospects in a way they like. We can now get that "yes" decision first, so the rest of our presentation will be easy. Get our prospects to make a "yes" decision immediately ... even before our presentation begins!

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Pre-closing is natural. We make a final decision to go to a movie before we see the movie. We make a final decision to go to a restaurant before we see the menu. It is the same with sales presentations. Prospects decide first if they want our business or product, before they see our facts, features and benefits.

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## **3 TIPS FOR CLOSING IN NETWORK MARKETING**

Pre-Closing for Network Marketing: "Yes" Decisions before the Presentation By: Tom "Big Al" Schreiter , and others

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