

## Street Smarts An All Purpose Tool Kit For Entrepreneurs Norm Brodsky

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Street Smarts is a worthwhile business book, and I DO recommend this book to anyone interested in entrepreneurial material, however the author played a bit of a deception in the reader. In the beginning he emphasizes that his knowledge of business comes from street smarts, beginning with the lessons he learned on the street from his father.

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Street Smarts: An All-purpose Tool Kit for Entrepreneurs: Authors: Norm Brodsky, Bo Burlingham: Edition: reprint: Publisher: Portfolio, 2010: ISBN: 1591843200, 9781591843207: Length: 270 pages: Subjects

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STREET SMARTS WISDOM The most valuable business lessons we can learn come from facing up to our weaknesses. Take calculated risks; calculate the danger of a decision. Aside from resilience and the ability to learn from mistakes, what an entrepreneur needs most is a capacity for discipline and focus. You need to be both focused and flexible. For people who've never built a business the secret to success lies in spotting great opportunities.

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Though some of the anecdotes come straight from his Street-Smarts column, this book is very worthwhile for entrepreneurs, small business owners, and those who want to start a business someday. The book is not an academic work; rather it was written by someone who has been in the trenches and has seen his share of successes and failures.

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Brodsky shares his hard-earned wisdom every month in Inc. magazine, in the hugely popular "Street Smarts" column he cowrites with Bo Burlingham. Now they've adapted their best advice into a comprehensive guide for anyone running a small business. Customers Who Bought This Item Also Bought

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